

## REQUEST FOR INFORMATION NIGHT SIGHT (TI) FOR 84MM RL

1. Services Procurement Board (SPB) has accorded Acceptance of Necessity (AoN) for procurement of Night Sight (TI) for 84mm RL alongwith accessories and Telescopic Bracket Assembly 557B-028221 for 84mm RL Carl Gustav MK III as Buyer Nominated Equipment (BNE) from OF Dehradun as per details given below :-

(a) **Quantity.**

(i) Approx 3,400 Night Sight (TI) for 84mm RL alongwith accessories (Lens Cover, Eye Guard, Cleaning Kit, Hard Case, Soft Case, Battery charger and Two set of Batteries each).

(ii) Approx 3,400 Telescopic Bracket Assembly 557B-028221 for 84mm RL Carl Gustav MK III as Buyer Nominated Equipment (BNE) from OF Dehradun.

(b) **Category.** 'Buy (Indian – IDDM)'in accordance with Para 8 Chapter I of DAP-2020.

2. **Request for Information (RFI).** The RFI was initially floated on 25 May 2017 and responses were received for the same. However, in order to maximize participation, essential details of AoN are being published on MoD/Indian Army website now. Any Indian vendor who had not responded to RFI earlier may express interest for seeking Request for Proposal (RFP) and submission of bid within four weeks from date of publication of details on MoD/Indian Army website as per Para 35 of chapter 2 of DAP-2020. Tentative date of issue of RFP is **Jan 2023**.

3. With the view to identify additional vendors who had not responded to RFI earlier, OEMs/Vendors are requested to forward detailed information on the product which they can offer.

4. The Uncooled Thermal Imaging Sight so desired by the Infantry should be a light weight and ruggedized device to enable accurate engagement of vehicle and human target by use of 84mm RL at night / hours of darkness / poor visibility. It **should facilitate firing** of all in service ammunition viz **HEAT 551, HEAT 751, HEDP, HE, Smoke and Illumination**.

5. The RFI consists of three parts as indicated below:-

(a) **Part I.** The first part of RFI incorporates operational parameters and broad technical requirements that should be met by the equipment and tentative date of the issue of RFP and the quantity required to be procured.

(b) **Part II.** The second Part of RFI states the methodology seeking response of vendors. Submission of incomplete response format will render the vendors liable for rejection.

(c) **Part III.** Guidelines for Framing Criteria for Vendor Selection/Pre Qualification in Buy Indian (IDDM), Buy (Indian) and Buy & Make (Indian) Cases.

### **PART - I : OPERATIONAL PARAMETERS AND BROAD TECHNICAL REQUIREMENTS**

6. Indian Army seeks **Night Sight (TI) alongwith Accessories and Telescopic Bracket Assembly for 84mm RL** with latest technology parameters so that the soldier can engage targets at maximum effective range using 84mm RL accurately.

7. Tentative date of issue of RFP is **Jan 2023**. Total quantity required is approximately **3,400 (Thirty Thousand Four Hundred only)** Night Sight (TI) for 84mm RL. The desired quantity should be delivered within six (06) months to thirty six months (36) from the day of signing of the contract. The vendors should confirm if they can deliver requisite quantities of Night Sight (TI) for 84mm RL within the stipulated timeframe.

### **PART - II : PROCEDURE FOR RESPONSE**

8. The parameters/broad specifications of the item are mentioned in the questionnaire attached as per **Appendix 'A'**. The vendors are required to respond to the same.

9. In addition, the vendors are required to furnish details as per Performa at **Appendix 'B'**.

10. The vendor to provide disclaimer on commitment to procure the equipment. A certificate to the effect that the acquisition process would be carried out under the provision of DAP-2020 is required to be submitted.

11. Apart from the information as per the appendices the vendors may also forward technical details/product brochures/literature etc **pertaining to the item**.

12. The required information/details may please be forwarded at the following addresses by **14 Dec 2022** :-

- (a) DIRECTOR GENERAL OF INFANTRY/INFANTRY-8  
GENERAL STAFF BRANCH  
ROOM NO 403, D-1 WING, SENA BHAWAN  
INTEGRATED HEADQUARTERS OF MINISTRY OF  
DEFENCE (ARMY)  
DHQ PO, NEW DELHI - 110 011  
FAX NO : +91-11-23018412  
E mail ID : [suresh1234@nic.in](mailto:suresh1234@nic.in)
- (b) DIRECTORATE GENERAL OF CAPABILITY DEVELOPMENT  
(CD - 9)  
GENERAL STAFF BRANCH  
ROOM NO 411, A WING, SENA BHAWAN  
INTEGRATED HEADQUARTERS OF MINISTRY OF  
DEFENCE (ARMY)  
DHQ PO, NEW DELHI – 110 011  
FAX NO : +91-11-23793274  
E mail ID : [gso1-we9-army@nic.in](mailto:gso1-we9-army@nic.in)
- (c) DIRECTORATE GENERAL OF  
CAPABILITY DEVELOPMENT (RFP CELL)  
GENERAL STAFF BRANCH  
ROOM NO - 444, A WING, SENA BHAWAN  
INTEGRATED HEADQUARTERS OF MINISTRY OF  
DEFENCE (ARMY)  
DHQ PO, NEW DELHI – 110011  
FAX NO : +91-11-23793274  
E mail ID : [dirrfp.we-army@nic.in](mailto:dirrfp.we-army@nic.in)
- (d) DIRECTORATE GENERAL OF ARMY DESIGN BUREAU  
T&WS (GSQR CELL)  
GENERAL STAFF BRANCH  
ROOM NO - 122, A WING, SENA BHAWAN  
INTEGRATED HEADQUARTERS OF MINISTRY OF  
DEFENCE (ARMY)  
DHQ PO, NEW DELHI – 110011  
FAX NO : +91-11-2011198  
E mail ID : [drcd920-ihq@nic.in](mailto:drcd920-ihq@nic.in)
- (e) ADDITIONAL DIRECTOR GENERAL ACQUISITION TECHNICAL  
(ARMY)  
ROOM NO 28, D-II WING, SENA BHAWAN  
MINISTRY OF DEFENCE, NEW DELHI – 11

Fax No: +91-11- 23792414  
E mail ID : [tmls-mod@nic.in](mailto:tmls-mod@nic.in)

**PART - III : GUIDELINES FOR FRAMING CRITERIA FOR VENDOR  
SELECTION/PREQUALIFICATION IN 'BUY (INDIAN-IDD)' 'BUY (INDIAN)'  
AND 'BUY & MAKE (INDIAN)' CASES**

13. The guidelines prescribed for short-listing/ pre-qualification of Indian vendors in Buy (Indian-IDD), Buy (Indian) & Buy & Make (Indian) cases are enumerated in the succeeding paragraphs. **Paragraph 14** deals with the parameters that may be considered for short-listing of vendors, whereas **Paragraph 15** amplifies the process for applying selected parameters to the process of Vendor Short listing.

14. **Parameters.**

(a) **General Parameters.**

(i) Applicant Entity should be an Indian Vendor as defined at Paragraph 20 of Chapter I of DAP 2020.

(ii) Business dealing with applicant Entity or any of its allied entities should not have been suspended or banned, by MoD/ SHQ or any Government Department or organization (as defined in Guidelines for Penalties in Business Dealings with Entities issued vide Ministry of Defence, D(Vigilance) MoD ID No 31013/II/2006-D(Vig) Vol II dated 21 Nov 2016). None of the Promoters and Directors of applicant entity should be a wilful defaulter.

(iii) "Entities" will include companies, with whom the Ministry of Defence has entered into, or intends to enter into, or could enter into contracts or agreements.

(iv) "Applicant entity" may be a company, subsidiary, an associate company (as defined in the Companies Act, 2013), a consortium or a Joint Venture (JV).

(b) **Technical Parameters.**

(i) Vendor shall be a manufacturing entity or a system integrator of defence equipment and not a trading company, except in cases where the OEM participates only through its authorised Vendors.

(ii) Minimum **two years** experience in **broad areas like manufacturing/electronics/ explosives etc. as applicable in the instant procurement case.** If not, then cumulative experience of at **least three years in above areas**, resulting in gaining of competence for manufacturing the proposed product.

(In case the SHQ feels that for a particular equipment a lesser experience could be accepted, then the same should be got approved by the competent authority before including the same in the RFP).

(iii) Where product involves integration, previous experience **of not less than one year/ one project** in integration of systems/ equipment shall be required.

(iv) **Turnkey Projects.** Experience of successful completion of one Turnkey project of similar nature within last five years with value of at least 20% of AoN cost or currently executing a contract of similar nature with value of at least 30% of the AoN cost. In case of no experience in Turnkey projects, the vendor for main component of the Turnkey project may be selected if it has experience as per paragraph 2 (b) (ii) above and experience of installation or integration of similar equipment/system or system of systems.

(v) **ICT Cases.**

(aa) Certification to be included if linked to scope of work – Gartner Quadrant/ISO9001/CMMi3 or more (specifying development/service/acquisition models)/ISO27001. For Information Security and large value projects preferably CMMi5 may be specified.

(ab) Compliance with IEEE/ ITU standards depending upon nature/type of project or solution required.

(c) **Financial Parameters.**

(i) **Average Annual Turnover.** Minimum average annual turnover for last three financial years, ending 31st March of the previous financial year, should not be less than 30% of estimated cost of the Buy (Indian-IDDM) and Buy (Indian) project and for Buy & Make (Indian) should not be less than 30% of estimated cost of the Make portion.

(ii) **Net Worth**. Net worth of entities, ending 31st March of the previous financial year, should not be less than 5% of the estimated cost of the Buy (Indian-IDDM) and Buy (Indian) project and for Buy & Make (Indian) should not be less than 5% of estimated cost of the Make portion. For orders above ₹ 5000 crores, the Networth of group companies can be considered on production of suitable documentary assurance.

(iii) **Insolvency**. The entity should not be under insolvency resolution as per Indian Bankruptcy Code at any stage of procurement process from the issuing of RFP to the signing of contract.

(iv) **Credit Rating (Desirable Financial Parameter)**. Long term credit rating equivalent to CRISIL rating on Corporate Credit Scale as **CCR-BBB or better**, and **SME-04 or better for SMEs** issued by credit rating agencies recognized by SEBI. Credit rating should be as on 31st March of the previous financial year.

(**Note 1**: All the above Financial Parameters, except Paragraph 2(c)(iii) above (Insolvency) will not be applicable for Capital Acquisition cases where estimated cost is ₹150 crores and below. However, Net worth of entities should not be **negative**.)

**Note 2**: The turnover and net worth of the vendor shall be rounded off to the nearest lower ten/ hundred crores so as to keep the estimated cost of procurement confidential).

(d) **Other Parameters.**

(i) **Industrial License (IL)**. Vendors should be either holding a valid defence industrial license or should have applied for the same before responding to RFP. In any case the vendor must confirm holding of IL before commencement of FET. (Items requiring IL will be as per DIPP Press Note 3 of 2014 as amended from time to time).

(ii) **Registration**. Registered for a minimum of two years (one year for SMEs). Minimum number of years not applicable for JVs constituted specifically for a project.

15. **Stipulations for Applying Parameters.**

(a) **Areas like manufacturing/ electronics/ explosives etc.** referred to at Paragraph 2(b)(ii) should be defined in each case of procurement.

(b) In case the Applicant Entity is unable to meet the Financial Parameters by itself, it may rely on its **Holding Company** (as defined in

the Companies Act, 2013 and amendments thereof) (“Companies Act”) for fulfilment of the Financial Parameters, in which case reliance must be placed on the Holding Company towards fulfilment of **ALL** the Financial Parameters.

(c) In case the Applicant Entity is unable to meet one or more of the Technical Parameters by itself, it may rely on a Group Company(ies) for fulfilment of the Technical Parameters. A Group Company in relation to the Applicant Entity may be:-

(i) A company of which the Applicant Entity it is an Associate Company. Such company should have ownership, directly or indirectly, of at least **26%** of the voting shares of the Applicant Entity.

(ii) A company which is an Associate Company of the Applicant Entity. The Applicant Entity should have ownership directly or indirectly, of at least **26%** of the voting shares of such Associate Company.

(iii) A Company with whom the Applicant Entity is commonly owned, directly or indirectly, for at least **26%** of the voting shares by another company. For example: An Applicant Company A is an Associate Company of Company B, in which B holds at least 26%. Further, C is also an Associate Company of B, in which B holds at least 26%. In this case the Applicant Company may use the credentials of C as well.

(iv) The Holding Company and Subsidiary Companies (as defined under the Companies Act) of the Applicant Entity.

(d) The Applicant entity may be a single entity or a group of entities (the “Consortium”), coming together to implement the project. In such case :-

(i) The credentials of only those members or their related entities may be counted, who have at least **26%** equity stake in the Consortium.

(ii) Each Consortium should have a designated **Lead Member**.

(iii) For Technical Parameters, **any of the Consortium members or their Group Companies** may meet the criteria.

(iv) For Financial Parameters; the Turnover and Net Worth of the

Consortium Member shall be reckoned **proportionate to Consortium Member's equity stake** in the Consortium, and each Consortium member should meet the other criteria pertaining to Insolvency and Credit Rating. In case the Consortium Member relies on its Holding Company for any one of the above-mentioned Financial Parameters, then reliance must be placed on the Holding Company for meeting **all the financial Parameters**.

(e) Vendors should provide all necessary self-authenticated documentation in support of their achievement of criteria. Such documentation should inter-alia include:-

(i) Details of projects/ supply orders successfully executed in the last two years.

(ii) Annual reports for three years of applicant entity, parent and associate companies, consortium and JV partners.

(iii) Details of shareholders, promoters, associated, allied and JV companies.

(iv) Details of vigilance action, viz. ongoing investigation and suspension/ debarment/ blacklisting actions against the applicant entity or any of its allied entities, parent company or consortium and JV partners, if any by any Department/agency of Central Government.

(v) A certificate from CA/CS indicating the financial parameters for the last three years as per Paragraph 2(c).

**(Note:** If a vendor is already a supplier to MoD and/ or has already provided the above documents in such cases, it should be necessary for the vendor to resubmit only such documentations as is necessary to update the above).

(f) Any vendor furnishing false information will be liable for action as per existing guidelines.

(g) Based on these generic parameters, more specific criteria should be evolved by the SHQ with regard to Technical and Financial parameters {Paras 2(b) and 2(c) above} in each procurement case depending upon requirements peculiar to each case keeping in view the overall need to ensure wider vendor participation. The specific criteria evolved by the SHQ for each case, as per these guidelines, may be got approved by the competent authority before including the same in the RFPs.



16. **Start Ups/ MSMEs.** Start ups would be defined as per G.S.R. 127 (E) dated 19 Feb 2019 (as amended from time to time). For procurement cases where the estimated cost is not exceeding ₹100 crores/ year based on delivery schedule at the time of seeking AoN or ₹ 150 crores, whichever is higher, to encourage the Start Ups/ MSMEs and build Industrial ecosystem, the recognized Start Ups/ MSMEs in the relevant fields may be considered for issue of RFP without any stipulation of Financial parameters, except Paragraph 2(c)(iii) above (Insolvency) and with General and Technical parameters to be decided on case to case basis.

(**Note:** Start Ups should not be confused with New entrants who may be high/ mid-sized groups having financial support and manufacturing experiences and now venturing into Defence Production).

17. The criteria for vendor selection shall be clearly stipulated in RFPs so as to maintain transparency. Care shall be taken to ensure that the stipulated criteria are not open to subjectivity and arbitrary interpretation.

18. An early action is requested.

**RFI QUESTIONNAIRE**  
**(To be read in conjunction with DAP 2020)**

1. Following Parameters / specifications of Original Equipment Manufacturer (OEM's) equipment are required in the responses to our Request for Information:-

Ser No	Question/Specification	Reply
<b><u>Technical Specification</u></b>		
(a)	<b><u>Detector Type.</u></b> On what principle the detector of your night sight functions?	
(b)	<b><u>Detector Resolution.</u></b>  (i) What is the minimum FPA and Pitch being offered?  (ii) Is the FPA and Pitch offered more than 640 x 480 and 12 microns or less? If yes, specify details.	
(c)	<b><u>Mounting.</u></b>  (i) Specify the mount design and details of Thermal Weapon Sight offered to be fitted on <b>in service 84mm RL Mk II &amp; Mk III.</b>  (ii) Can the sight fit onto <b>RL Mk IV?</b>	
(d)	<b><u>Reticle Pattern.</u></b> Define the type of reticle pattern made available in your weapon sight. Is it <b>possible to customize</b> the Reticle Pattern? Is the Thermal Weapon Sight provided with reticle pattern which facilitates aiming and firing of <b>all types of in-service ammunition</b> of 84mm RL.	
(e)	<b><u>Zeroing.</u></b> Specify the zeroing mechanism for the sight.	
(f)	<b><u>Field of View.</u></b> Specify the Field of view of the weapon sight in <b>Azimuth (Horizontal)</b> and	

Ser No	Question/Specification	Reply
	<b>Elevation (Vertical).</b>	
(g)	<b><u>Diopre Adjustment and Eye Relief.</u></b> Specify the Diopre Adjustment and Eye Relief.	
(h)	<b><u>Zoom.</u></b> Specify the following :-	
	(i) Optical Magnification.	
	(ii) Digital/Electronic Zoom.	
	(iii) Whether Optical Magnification and Digital zoom provided is ' <b>Fixed</b> ' or ' <b>Variable</b> '.	
(j)	<b><u>Image Polarity.</u></b> Specify Image Polarity available in the Thermal Weapon Sight.	
(k)	<b><u>Detection, Recognition and Identification Ranges.</u></b> Specify Detection, Recognition and Identification ranges during clear night conditions and adverse weather conditions (specify adverse weather conditions). Also, specify type of target and interpretation of these terms for field evaluation.	
(l)	<b><u>Features.</u></b> Specify type of controls that will be made available on the Thermal Weapon Sight for users application in active operations.	
(m)	<b><u>Transfer of Data.</u></b>	
	(i) Does the Thermal Weapon Sight enable generation of video and still images?	
	(ii) Can these be transferred into display device, specify the medium of transfer and display device?	
	(iii) What format the video and still images will be available as output i.e. Analog or Digital.	
	(iv) Define the type of ports (viz USB/RS 232/Any other) being made available in the Thermal Weapon Sight for transfer of these video and still images.	
	(v) Specify what will be the resultant losses in	

Ser No	Question/Specification	Reply
	transmission if the data output of your device be transmitted over radio.	
(n)	<p><b><u>Power Supply.</u></b></p> <p>(i) Specify the type and size of rechargeable battery being used- viz Ni Cd/ Li Ion/Ni MH or any other better suited battery.</p> <p>(ii) What is the endurance of the batteries for continuous use at the operating temperature range between minus 20<sup>0</sup>C and plus 45<sup>0</sup>C.</p> <p>(iii) What is the recharge cycle of battery being offered (Number of times full charge and full discharge of battery).</p> <p>(iv) Arrangement for charging of batteries- AC /DC source or both.</p> <p>(v) Specify if the device can function with commercially available Alkaline batteries when required. If yes, specify number of hours it can sustain. Also confirm if the same can be used in the same housing provided or alternate arrangements will be made.</p> <p>(vi) Is the battery status display along with low battery indicator being provided?</p>	
<b><u>Physical Characteristics</u></b>		
(o)	<b><u>Weight.</u></b> Specify weight of the Thermal Weapon Sight including the batteries and picatinny mount adapter.	
(p)	<b><u>Colour.</u></b> What is the colour of the Thermal Weapon Sight? Type of coating/ paint to be used on the sight?	
(q)	<b><u>Carriage, Storage&amp; Transportation.</u></b> Specify the arrangement/ case being provided for carriage, storage and transportation of the device. Whether the carrying case is water proof and shock proof or	

Ser No	Question/Specification	Reply
	not.	
<b><u>Operational and Maintenance</u></b>		
(r)	Does the Thermal Weapon Sight meet the testing parameters specified in JSS-5855-11-2009 (to be read in conjunction with JSS- 55555 -2012).	
(s)	Specify operating temperatures.	
(t)	Specify Storage Temperature.	
(u)	Specify Humidity factors.	
(v)	(i) What is the service life of the Thermal Weapon Sight? Specify in terms of hours and years in respect of the Thermal Imager detector and the Sight separately.  (ii) Also specify shelf life of the equipment.	
(w)	Does the thermal weapon sight meet the EMC/EMI standards? Specify the standards.	
(x)	Does the thermal weapon sight have a Built In Test Equipment (BITE).	
(y)	Specify MTTR & MTBF.	
(z)	Specify provision/ precautions for preventing ingress of moisture in the Thermal Imager?	
(aa)	Does the Thermal Imager require Nitrogen purging? If yes, specify the periodicity of the same?	
(ab)	Can the sight be maintained at all levels of repair echelons as mentioned in DPP-13?	
(ac)	Specify the infrastructure required for repair/ maintenance of the Thermal Imager?	
<b><u>Miscellaneous</u></b>		

Ser No	Question/Specification	Reply
(ad)	List out Countries/World Armies in which your Thermal imaging weapon sights are being used and since when.	
(ae)	Indicate the approximate cost of the equipment.	
(af)	What all accessories will be offered along with the Thermal Weapon sight?	
(ag)	Does the Thermal Imaging Sight have a ' <b>Integrated LRF (Laser Rg Finder)</b> '. Specify all essential details of the Integrated LRF.	

**INFORMATION PROFORMA (INDIAN VENDORS)****1. Name of the Vendor/Company/Firm.**


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(Company profile including Share Holding pattern, in brief, to be attached)

**2. Type (Tick the relevant category).**

Original Equipment Manufacture (OEM)	Yes/No
Authorised Vendor of foreign Firm	Yes/No (attach details, if yes)
Others (give specific details)	

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**3. Contact Details.**

**Postal Address :**

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**City :** \_\_\_\_\_ **State :** \_\_\_\_\_

**Pin Code :** \_\_\_\_\_ **Tele :** \_\_\_\_\_

**Fax :** \_\_\_\_\_ **URL/Web Site :** \_\_\_\_\_ **Email :** \_\_\_\_\_

**4. Local Branch/ Liaison Office in Delhi (if any).**

**Name & Address :** \_\_\_\_\_

**Pin code** \_\_\_\_\_ **Tele :** \_\_\_\_\_ **Fax :** \_\_\_\_\_

**5. Financial Details.**

(a) Category of Industry (Large/Medium/Small Scale) : \_\_\_\_\_

(b) Annual turnover : \_\_\_\_\_ (in INR)

(c) Number of employees in firm : \_\_\_\_\_

(d) Details of manufacturing infrastructure : \_\_\_\_\_

(e) Earlier contracts with Indian Ministry of Defence/ Government agencies :

<u>Contract Number</u>	<u>Equipment</u>	<u>Quantity</u>	<u>Cost</u>

6. **Certification by Quality Assurance Organisation.**

<u>Name of Agency</u>	<u>Certification</u>	<u>Applicable from (Date &amp; Year)</u>	<u>Valid till (Date &amp; Year)</u>

7. **Details of Registration.**

<u>Agency</u>	<u>Registration No</u>	<u>Validity (Date)</u>	<u>Equipment</u>
DGS&D			
DGQA/DGAQA/DGNAI			
OFB			
DRDO			
Any other Government Agency			

8. **Membership of FICCI/ASSOCHAM/CII or other Industrial Association.**

Name of Organisation

Membership Number

9. **Equipment/ Product Profile (to be submitted for each product separately).**

(a) Name of Product : \_\_\_\_\_

(IDDM Capability be indicated against the product)

(Should be given category wise for e.g. all products under night vision devices to be mentioned together)

(b) Description (attach technical literature) :- \_\_\_\_\_

(c) Whether OEM or Integrator : \_\_\_\_\_



- (d) Name and address of Foreign collaborator (if any) : \_\_\_\_\_
- (e) Industrial License Number : \_\_\_\_\_
- (f) Indigenous component of the product (in percentage) : \_\_\_\_\_
- (g) Status (in service/design & development stage) : \_\_\_\_\_
- (h) Production capacity per annum : \_\_\_\_\_
- (j) Countries/ agencies where equipment supplied earlier (give details of quantity supplied):  
\_\_\_\_\_  
\_\_\_\_\_
- (k) Estimated price of the equipment \_\_\_\_\_

10. Alternative for meeting the objectives of the equipment set forth in the RFI.

11. Any other relevant information : \_\_\_\_\_

12. **Declaration**. It is certified that the above information is true and any changes will be intimated at the earliest.

**Note** : Para 44 and Appendix F to Chapter II may be referred.

(Authorised Signatory)

**INFORMATION PROFORMA (FOREIGN VENDORS)**

1. **Name of the Vendor/Company/Firm.**

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(Company profile in brief, to be attached)

2. **Type (Tick the relevant category).**

Original Equipment Manufacturer (OEM)	Yes/No
Government sponsored Export Agency to	Yes/No (Details of registration be provided)
Authorised Vendor of OEM	Yes/No (attach details)
Others (give specific details)_____	

3. **Contact Details.**

**Postal Address :**

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**City :** \_\_\_\_\_ **Province :** \_\_\_\_\_

**Country :** \_\_\_\_\_ **Pin/Zip Code :** \_\_\_\_\_

**Tele :** \_\_\_\_\_ **Fax :** \_\_\_\_\_

**URL/Web Site :** \_\_\_\_\_ **Email :** \_\_\_\_\_

4. **Local Branch/ Liaison Office/Authorised Representative, in India (if any).**

Name & Address: \_\_\_\_\_

City: \_\_\_\_\_ Province: \_\_\_\_\_

Pin code \_\_\_\_\_ Tele: \_\_\_\_\_ Fax: \_\_\_\_\_

5. **Financial Details.**

- (a) Annual turnover : \_\_\_\_\_ USD
- (b) Number of Employees in firm \_\_\_\_\_
- (c) Details of manufacturing infrastructure available \_\_\_\_\_
- (d) Earlier contracts with Indian Ministry of Defence/Government agencies :

Agency	Contract Number	Equipment	Quantity	Cost

6. **Certification by Quality Assurance Organisation.**

Name of Agency	Certification	Applicable from (Date & Year)	Valid till (Date & Year)

7. **Equipment/ Product Profile (to be submitted for each product separately).**

- (a) Name of Product : \_\_\_\_\_  
(Should be given category wise for e.g. all products under night vision devices to be mentioned together)
- (b) Description (attach technical literature) :- \_\_\_\_\_
- (c) Whether OEM or Integrator : \_\_\_\_\_
- (d) Status (in service/Design development stage): \_\_\_\_\_
- (e) Production capacity per annum : \_\_\_\_\_
- (f) Countries where equipment is in service: \_\_\_\_\_
- (g) Whether export clearance is required from respective Government : \_\_\_\_\_
- (h) Any collaboration/joint venture/co-production/authorized dealer with Indian Industry (give details):  
Name & Address \_\_\_\_\_  
Tele: \_\_\_\_\_ Fax: \_\_\_\_\_
- (j) Estimated price of the equipment \_\_\_\_\_

8. Alter natives for meeting the objectives of the equipment set forth in the RFI.

9. Any other relevant information : \_\_\_\_\_

10. **Declaration**. It is certified that the above information is true and any changes will be intimated at the earliest.

**Note** : Para 44 and Appendix F to Chapter II may be referred.

(Authorised Signatory)